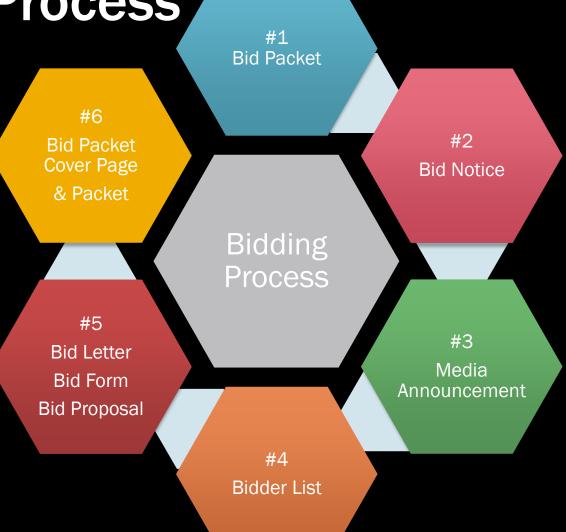
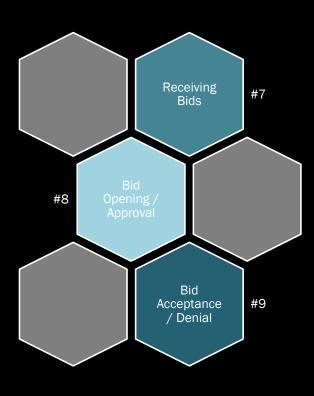
Initial Steps of Bidding Process

Last updated 9.21.23





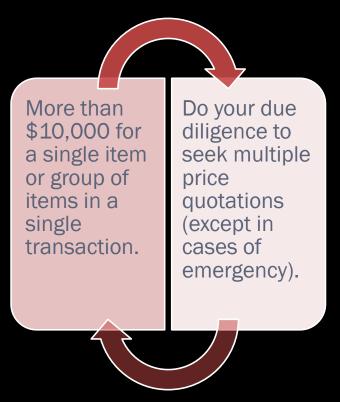
## WHEN DO I FOLLOW THE SDH BIDDING PROCESS VS OBTAINING COMPETITIVE QUOTES?

SDH BIDDING PROCESS PER
BOARD POLICY 6320 - PURCHASING

**OBTAIN COMPETITIVE QUOTES** 



Please review Policy 6320 in full before moving forward.



### Step #1 - Prepare Initial Bid Packet

- Complete Form 1 Bid Packet Cover Page (obtain info from Bid Initiator)
  - This document states: contact information, bidding contract information, bid deadline/bid opening dates/time, criteria for the bidder and statements.
    - Determine the advertising dates and dates for bid opening/deadline according to the School Board meeting. The bid deadline/opening date will need to be no less than 10 days prior to the date the School Board will act upon the bid.
- Complete Form 2 Bid Notice (obtain info from Bid Initiator)
  - This document states: location where bids are accepted, bid deadline/bid opening dates/time, contact information and statements.
- Complete Form 7 Bid Proposal (obtain info from Bid Initiator)
  - This document states: terms and conditions of the bidding contract

#### **Step #2 – Complete Bid Notice**

- Forward Form 2 Bid Notice (completed in first step), on colored paper, to designated school offices for posting:
  - District Administrator's Office (Executive Assistant Stacy Lockington)
  - 2. Business Services Office (Executive Assistant Wendy McCoy)
  - 3. District Office (District Registrar Courtney Wilson)
  - 4. High School Office (Administrative Assistant Elizabeth Suhr)
    - This helps employees to be aware of upcoming/arriving bids for question/answer purposes and also to help avoid pre-deadline opening of bid packets.
    - The colored paper simply helps the Bid Notice to stand out from routine mail items.
- Send completed Form 2 Bid Notice via email to Executive Assistant, Wendy McCoy to get posted on the District's webpage under Purchasing & Payments.

### Step #3 - Prepare a Media Announcement

- Prepare Form 3 Media Announcement
  - Dates to run the ad
  - Request for affidavit of the publication
  - Purchase Order (if necessary, contact the Director of Business Services, Krystal Matt, for account numbers to prepare the PO)
  - Text from Form 2 Bid Notice document
    - Allow approximately 2 weeks or a minimum of 5 days after the legal notice for bidder response.
- Once prepared, Form 3 Media Announcement is sent via email, requesting the notice be advertised in the Legal Notice section of the La Crosse Tribune.
  - The La Crosse Tribune is our official paper for the 2023-2024 term.
  - Legal Notices run every day of the week in the La Crosse Tribune, but the highest circulation days are
    Wednesdays and Saturdays. Should you want/need to send via the Holmen Courier, Legal Notices run on
    Fridays only.

### **Step #4 – Prepare Bidder List**

- Prepare Form 4 Bidder List (obtain info from Bid Initiator)
  - This document states:
    - Vendor name, address, phone, fax and email
    - Items sent to each bidder
    - Date sent to bidder
    - Method used to send to bidder and who sent it
- The District Office Registrar, Courtney Wilson, receives a copy to keep a record of who received the Bid Packet.

# Step #5 – Prepare Bid Letter, Form & Proposal

- Prepare Form 5 Bid Letter (obtain info from Bid Initiator)
  - States: all detail from Form 2 Bid Notice and states the rights of the Board.
- Prepare Form 6 Bid Form (obtain info from Bid Initiator)
  - States: what the requirements are for the bidder, the statement that the right is reserved to reject any and all bids, to waive technicalities and a statement that when appropriate, bid specifications shall include penalty clauses.
- Prepare Form 7 Bid Proposal (obtain info from Bid Initiator)
  - States: terms and conditions
- Send the completed Form 5, Form 6 & Form 7 to each vendor according to Form 4 – Bidder List

### **Step #6 – Forward Bid Packet**

- Forward one copy of the Bid Packet to the Bid Initiator.
- Forward three copies of the Bid Packet to the District Office Registrar, Courtney Wilson, containing:
  - Form 1 Bid Packet Cover Page
  - Form 4 Bidder List
  - Form 2 Bid Notice
  - Form 6 Bid Form
  - Form 7 Bid Proposal
- Courtney will keep a record of Bid Packets distributed.

### Step #7 - Received Bids

- Upon receiving, date, time stamp and sign your name.
  - If bidder delivers an unsealed bid when sealed bids are requested:
    - Provide them an envelope to create a sealed bid delivery.
    - Ensure the bidder's name is documented on the provided envelope. Record in the lower left of the envelope "Received as unsealed bid." Sign your name, date and time received. Treat as any other sealed bid.
- The designated receiver of bids holds the incoming bids in a designated common area until the bid opening date.
  - Sometimes, the competitive bid process yields only one bidder. When this occurs, the Bid Initiator refers to Form 13 Single Bid Received.
    - It's always better to have more than one bidder, so efforts should be made well in advance of the bid to advertise and solicit bids to create completion.
- Received bids will be provided to the Bid Initiator, in person, so that it is a hand-to-hand exchange.

### Step #8 - Bid Opening / Approval

- The bid opening is to be held at a designated date and time.
  - The designated Receiver of Bids does a bid analysis on Form 8 Bid Summary.
    - This is prepared when final analysis/comparison between bidders is performed. The detail
      of each bid is filled in on the form as the bids are opened in the presence of the contact
      person and witnesses.
  - The Bid Initiator will need to refer to Form 9 Bid Bonds and Bid Securities document to determine what is acceptable for bonds and securities.
    - Used when opening the bids to determine what is acceptable for bonds and securities.
  - The Bid Initiator sends the completed Form 10 Bid Issue Paper and Form 8 Bid Summary documents to the District Administrator's Executive Assistant, Stacy Lockington, to get the topic on the School Board agenda.
    - Information includes: date, bid item, date of bid decision and bid amount.
  - The Bid Initiator presents final analysis to the School Board for approval.

### Step #9 - Bid Acceptance / Denial

- The Bid Initiator forwards the appropriate form to all bidders:
  - Form 11 Yes/Acceptance Letter to the one awarded the bid
    - Information includes: bid item, date of bid decision and bid amount.
  - Form 12 No/Denial Letter to each bidder not accepted
    - Information includes: bid item, date of bid decision, bid amount and who the bid was awarded to.